

Message Text

LIMITED OFFICIAL USE

PAGE 01 GENEVA 02776 01 OF 02 221741Z
ACTION STR-07

INFO OCT-01 STRE-00 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05
SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02 OMB-01
DOE-11 ARA-10 IO-13 DOEE-00 SSO-00 /115 W
-----118481 221808Z /42

P 221722Z FEB 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 6288
INFO AMEMBASSY BRASILIA

LIMITED OFFICIAL USE SECTION 01 OF 02 GENEVA 02776

USMTN

STR FOR ACTION

STR PASS CODEL

E.O. 11652: N/A
TAGS: MTN, ETRD, BR
SUBJECT: MTN: PRELIMINARY MEETING WITH BRAZIL TO
- DISCUSS U.S. OFFER, BRAZILIAN PARTICIPATION,
- AND FUTURE BILATERAL MTN WORK

1. SUMMARY: IN A PRELIMINARY SESSION WITH THE BRAZILIAN
DELEGATION TO INTRODUCE THE U.S. OFFER, U.S. MTN
DEL EXPRESSED DISAPPOINTMENT AT LACK OF BRAZILIAN
PARTICIPATION IN THE MTN REQUEST/OFFER EXERCISE, AS
WELL AS OTHER MTN AREAS, AND HIGHLIGHTED SOME
ASPECTS OF THE U.S. TARIFF OFFER OF INTEREST TO
BRAZIL. BRAZILIAN DEL CONFIRMED THAT PRESIDENTIAL
DECISION RECENTLY HAD BEEN TAKEN IN BRASILIA TO
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 02776 01 OF 02 221741Z

"ENGAGE FULLY IN NEGOTIATIONS" AND ANTICIPATED INCREASED
BRAZILIAN PARTICIPATION IN THE MTN WITH THE SUPPORT
OF EXPERT TEAMS FROM BRASILIA. END SUMMARY.

2. AT THE REQUEST OF THE U.S. MTN DEL, U.S. BRAZIL
TEAM (HARTZELL, GRAEF, ET AL) MET WITH BRAZILIAN
DELEGATION (BARTHEL-ROSA, ET AL) FEBRUARY 17 AS A

FOLLOW-UP TO THE 23 JANUARY MINISTERIAL MEETING AND THE TABLING OF THE U.S. MTN OFFER. U.S. DEL EXPRESSED DISMAY THAT ELEMENTS FOR JOINING NEGOTIATIONS WITH BRAZIL WERE STILL MISSING, POINTING TO THE FACT THAT BRAZIL WAS THE ONLY MAJOR DEVELOPING COUNTRY WHICH HAD NOT YET SUBMITTED TARIFF REQUESTS TO THE U.S. AND THAT BRAZILIAN PARTICIPATION WAS MINIMAL IN SEVERAL OTHER MTN AREAS WHERE BRAZIL WAS AN IMPORTANT ACTOR. U.S. DEL NOTED THAT BRAZIL'S NTM REQUESTS HAD ONLY RECENTLY BEEN RECEIVED. IN ORDER TO ALLOW ADEQUATE TIME FOR CONSIDERATION OF REQUESTS, U.S. DEL IS ASKING THAT ALL REMAINING REQUESTS BE SUBMITTED BY MARCH 1. U.S. DEL EMPHASIZED THAT THE FINAL PHASE OF THE NEGOTIATIONS WERE UPON US AND THAT THERE WAS NO ROOM FOR FURTHER DELAY. IN ORDER TO MEET THE MTN TIMETABLE, NEGOTIATIONS ON OFFERS AND REQUESTS SHOULD BE FULLY ENGAGED DURING THE MONTH OF MARCH. A FULL DISCUSSION OF THE U.S. OFFER, IN U.S. DEL'S VIEW WOULD NOT BE FRUITFUL IN THE ABSENCE OF BRAZIL'S REQUESTS. U.S. DEL DID NOTE, HOWEVER, THAT BRAZIL IS THE FIRST SUPPLIER ON NINETEEN AGRICULTURAL ITEMS ON WHICH THE U.S. HAD MADE NO OFFER BECAUSE THE U.S. HAD RECEIVED EITHER NO REQUEST OR NO REQUEST FROM THE PRINCIPAL SUPPLIER, A FACT THAT OTHER DEVELOPING COUNTRIES HAD NOTICED. WE EXPLAINED THAT MAINTENANCE OR IMPROVEMENT OF U.S. OFFER, WHICH IS QUITE GENEROUS WITH LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 GENEVA 02776 01 OF 02 221741Z

RESPECT TO BRAZIL, DEPENDS UPON CONTRIBUTIONS RECEIVED FROM MTN PARTICIPANTS WHO BENEFIT.

3. BARTHEL-ROSA STATED THAT PRESIDENT GEISEL'S RECENT REVIEW OF BRAZIL'S POSITION ON THE MTN HAD RESULTED IN DECISION TO "ENGAGE FULLY IN NEGOTIATIONS", DESPITE ADVERSE POLITICAL AND ECONOMIC CONDITIONS WHICH HAD INTERVENED SINCE 1973 TOKYO MINISTERIAL AND CONTINUED EVEN NOW. THE FIRST MANIFESTATION OF PRESIDENTIAL DECISION WAS THE TABLING OF BRAZILIAN NTM REQUESTS ON FEBRUARY 14. PREPARATION OF TARIFF REQUESTS WAS NOW RECEIVING "HIGH, HIGH PRIORITY", BUT BARTHEL-ROSA DID NOT KNOW PRECISELY WHEN THEY WOULD BE READY. BRAZILIAN GENEVA DEL HAD ADVISED BRASILIA THAT NOT TABLING REQUESTS SOON COULD PREJUDICE THE POSSIBILITY FOR SUCCESSFUL NEGOTIATIONS. IN ADDITION, BARTHEL-ROSA RECOGNIZED THAT THE MERE TABLING OF BRAZILIAN REQUESTS WOULD NOT "GET US MUCH FURTHER DOWN THE ROAD" TOWARD NEGOTIATIONS WITHOUT SOME ATTENTION TO CONTRIBUTIONS BY BRAZIL, REMARKING THAT BRASILIA WAS AWARE THAT NEGOTIATIONS ARE NOT A ONE WAY STREET. REQUESTS FOR CONTRIBUTIONS WERE UNDER

"INTENSE STUDY" AT THIS TIME. AT U.S. DEL SUGGESTION, BRAZILIAN DEL AGREED TO MEET ONE WEEK AFTER THE U.S. HAD RECEIVED BRAZILIAN REQUESTS. THE PURPOSE OF THE MEETING WOULD BE TO DISCUSS THE U.S. OFFER AND CLARIFY, IF NECESSARY, BRAZIL'S REQUEST. BARTHEL-ROSA INDICATED THAT HE WAS EXPECTING AN EXPERT TEAM FROM BRASILIA IN MARCH WHICH WOULD BE CAPABLE OF ENGAGING IN PRODUCT-SPECIFIC DISCUSSIONS. THEREFORE, FOR PLANNING PURPOSES, A TENTATIVE MEETING DATE WAS SET FOR THE WEEK OF 6 MARCH.

4. IN RESPONSE TO THE U.S. OBSERVATION ON BRAZIL'S RELATIVE INACTIVITY IN SEVERAL NON-TARIFF MEASURE AND AGRICULTURAL AREAS, AND THE NEED FOR FULL BRAZILIAN LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 04 GENEVA 02776 01 OF 02 221741Z

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 GENEVA 02776 02 OF 02 221741Z
ACTION STR-07

INFO OCT-01 STRE-00 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05
SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02 OMB-01
DOE-11 ARA-10 IO-13 DOEE-00 SSO-00 /115 W
-----118479 221808Z /42

P 221722Z FEB 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 6289
INFO AMEMBASSY BRASILIA

LIMITED OFFICIAL USE SECTION 02 OF 02 GENEVA 02776

PARTICIPATION TO CONCLUDE A "SUCESSFUL" MTN, BARTHEL-ROSA STATED THAT BRAZIL'S POSITION ON CUSTOMS VALUATION AND LICENSING WAS BEING REVIEWED. IN THE AREAS OF GOVERNMENT PROCUREMENT AND THE MEAT SUBGROUP HE EXPECTED EXPERTS FROM BRASILIA TO ATTEND THE SCHEDULED

MEETINGS IN MARCH TO ASSESS THE SITUATION. BILATERAL FOLLOW-UP DISCUSSIONS WOULD BE POSSIBLE AT THAT TIME.

5. COMMENT: U.S. DEL WAS ENCOURAGED BY POSITIVE NOTE TAKEN BY BRAZILIANS IN THIS DISCUSSION. THROUGHOUT DISCUSSION, HOWEVER, BARTHEL-ROSA CONTINUALLY POINTED TO THE FACT THAT THE GENEVA DELEGATION IS ALMOST TOTALLY DEPENDENT UPON SIGNALS FROM THE LARGE POLICY COORDINATING GROUP IN BRASILIA. THE WORK UNDERTAKEN IN THE NEXT MONTH WILL REVEAL WHETHER BARTEL-ROSA'S OPTIMISM AND SENSE OF URGENCY HAVE CAUGHT ON AMONG THE BRAZILIAN BUREACRACY. END COMMENT.

6. DRAFTED BY WALLAR. CULBERT

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 22 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA02776
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780082-0491
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780229/aaaaaylz.tel
Line Count: 183
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e5292bd2-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3525262
Secure: OPEN
Status: NATIVE
Subject: MTN: PRELIMINARY MEETING WITH BRAZIL TO - DISCUSS U.S. OFFER, BRAZILIAN PARTICIPATION, - AND FUTURE BILATERAL MTN WORK
TAGS: ETRD, BR, MTN
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/e5292bd2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014